

IT Cost & Downtime Report

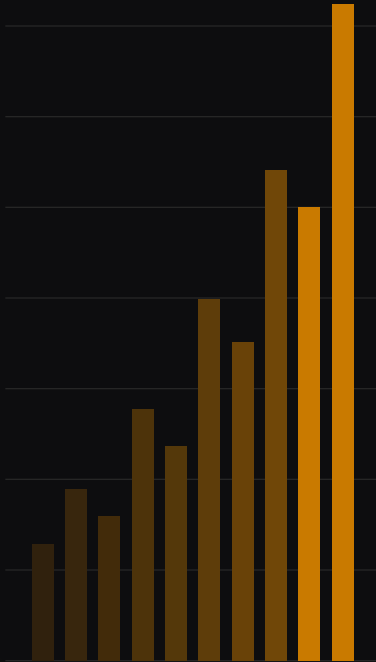
Harbor Point Logistics

Prepared for Jordan Rivera · 32 employees

Calculated October 22, 2026

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Report ID MVJKVW00



\$92K

TRUE ANNUAL COST OF IT

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Provided by All Business Technologies. Estimates based on the numbers entered; not financial, accounting or insurance advice.

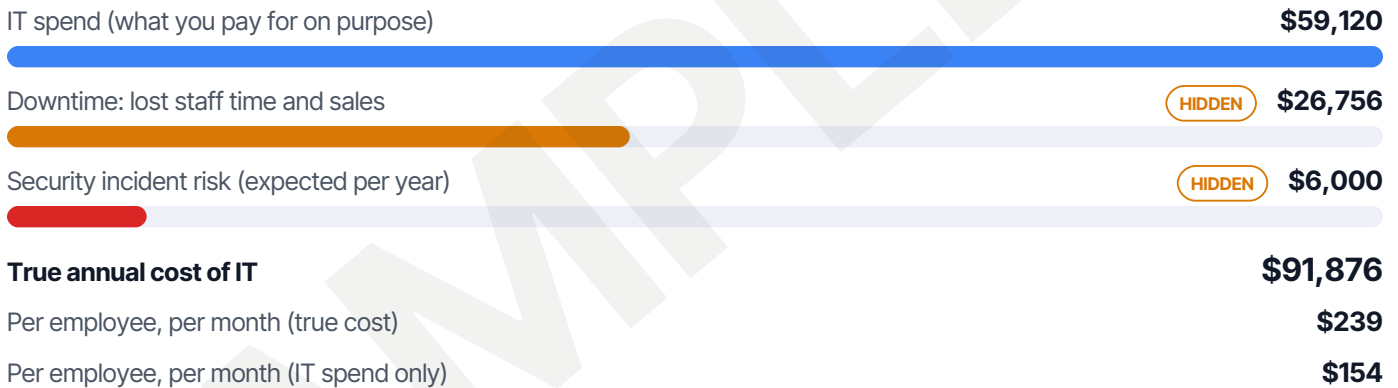
01 · SUMMARY

Your true cost of IT

Based on the 18 numbers and assumptions entered for Harbor Point Logistics on October 22, 2026. Every input is listed in section 05 with where its value came from.



How it adds up



About 36% of your true cost of IT is hidden in downtime and risk. Reducing it is often cheaper than it looks.

02 · COST OF DOWNTIME

\$1,672 per hour of downtime

Two things stop when systems go down: the work your team is paid to do, and the sales that need your systems.

Lost staff time per hour

32 employees × 100% affected × \$46.89 per hour × 75% of work lost

\$1,125

Sales not recovered per hour

\$6,500,000 ÷ 2,080 business hours × 35% dependent × 50% lost for good

\$547

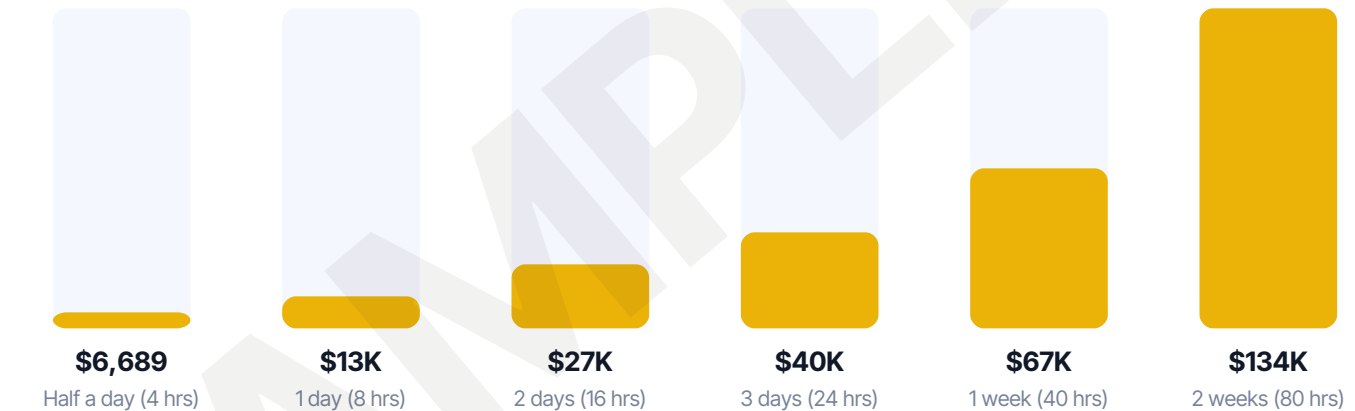
Cost per hour of downtime

\$1,672

Downtime per year (16 hours)

\$26,756

What a single outage costs



Counted in 8-hour business days at your cost per hour. Outages rarely end the moment systems return; catch-up time is real too.

03 · WHERE THE MONEY GOES

Annual breakdown

What you pay for on purpose, next to what downtime and incident risk cost you without an invoice.

Downtime (lost time & sales)	HIDDEN \$26,756
Hardware & equipment	\$24,000
Software & cloud (\$55 × 32 users × 12)	\$21,120
One-off fixes & emergency help	\$14,000
Security incident risk (\$60,000 × 10%)	HIDDEN \$6,000

Lines at \$0 were left out. IT spend totals \$59,120 a year; hidden costs total \$32,756.

04 · WHAT-IF: PREVENTION

What preventing problems is worth

Assumes a proactive approach (monitoring, patching, tested backups, security hardening) could prevent 50% of downtime and reduce incident risk by 50%. These are the assumptions entered, not a promise of results.

Downtime avoided per year	\$13,378
Incident risk reduced per year (expected value)	\$3,000
Total value of prevention per year	\$16,378

Break-even monthly budget

\$1,365 / month

Prevention that costs less than this, on top of what you spend today, pays for itself on these assumptions.

05 · YOUR ASSUMPTIONS

Inputs & assumptions

Every number used, and where its value came from. Change any of them in the calculator and download a new report.

YOUR TEAM

Employees who use computers	YOUR INPUT	32
Average cost per employee hour	CITED (BLS)	\$46.89
Share of staff affected by a typical outage	EDITABLE ASSUMPTION	100%
Share of normal work lost while down	EDITABLE ASSUMPTION	75%

YOUR REVENUE

Annual revenue	YOUR INPUT	\$6,500,000
Business hours per year	EDITABLE ASSUMPTION	2,080
Share of revenue that stops when systems are down	YOUR INPUT	35%
Share of those sales you win back later	EDITABLE ASSUMPTION	50%

DOWNTIME & RISK

Hours of disruptive downtime per year	YOUR INPUT	16
Cost of one serious security incident	YOUR INPUT	\$60,000
Chance of a serious incident in a year	EDITABLE ASSUMPTION	10%

WHAT YOU SPEND ON IT TODAY

In-house IT staff (annual, fully loaded)	YOUR INPUT	\$0
IT provider / MSP fees (per month)	YOUR INPUT	\$0
Software & cloud subscriptions (per user, per month)	YOUR INPUT	\$55.00
Hardware & equipment (per year)	YOUR INPUT	\$24,000
One-off fixes and emergency help (per year)	YOUR INPUT	\$14,000

WHAT-IF: A PROACTIVE PLAN

Downtime a proactive plan could prevent	EDITABLE ASSUMPTION	50%
Incident risk a proactive plan could reduce	EDITABLE ASSUMPTION	50%

Any value changed from its default is shown as your input. Cited: the BLS average employer cost per hour worked for U.S. private-industry workers (wages and benefits), June 2026. Example values and editable assumptions are ABT starting points, not statistics.

06 · HOW THE MATH WORKS

The formulas

- Lost staff time per hour = employees × share affected × cost per employee hour × share of work lost.
- Sales not recovered per hour = annual revenue ÷ business hours per year × share of revenue that stops × (1 - share won back later).
- Downtime per year = cost per hour × hours of disruptive downtime per year.
- Incident risk per year = cost of one serious incident × chance of one in a year. This is an expected value; an actual incident costs the full amount.
- IT spend per year = in-house IT + provider fees × 12 + software per user × employees × 12 + hardware + one-off fixes.
- True annual cost of IT = IT spend + downtime + incident risk. Break-even = (downtime × share preventable + incident risk × share reducible) ÷ 12.

Want a second opinion on these numbers?

ABT has helped Boston-area businesses run reliable, secure technology since 2003. We'll review this report with you and show where the biggest savings or risks really are, with no obligation.

Book a free consultation

Call (508) 586-1000

Sources

1. U.S. Bureau of Labor Statistics, Employer Costs for Employee Compensation, June 2026 (released Sept 9, 2026): private industry total compensation averaged \$46.89 per hour worked.

<https://www.bls.gov/news.release/ecec.nr0.htm>

Informational only. Results are estimates based entirely on the numbers and assumptions entered, which ABT has not verified. They are not a quote, a guarantee of savings, or financial, accounting or insurance advice. Actual downtime and incident costs vary widely by business.

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